SALEM
INVESTMENT PARTNERS

Salem Investment Partners manages a family of funds totaling over $500 million. We specialize in debt and minority equity co-investments in lower middle market businesses. Salem has completed over 150 investment transactions in companies across a variety of sectors and business cycles.

USE OF CAPITAL

- Organic growth
- Recapitalization
- Acquisitions
- Management buyouts
- Capital expenditures
- Debt restructuring

INVESTMENT CRITERIA

- Min revenue $10 million
- Min EBITDA $1 million
- Diversified customers, vendors, and markets
- Experienced management team with at-risk capital
- Southeast, Mid-Atlantic, and Midwest focused

INDUSTRY EXPERIENCE

- Business services
- Light manufacturing
- Industrial distribution
- Consumer products
- Healthcare services
- Information technology

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SELECT INVESTMENTS

ShopSabre
Jun 2023 | Lakeville, MN | Recapitalization
CNC routers and plasma tables

Gautier Steel
Jul 2023 | Johnstown, PA | Buyout
Rolled steel bar and specialty steel plates

Ark Therapeutics
Oct 2023 | Columbia, SC | Buyout
Speech therapy tools

Kosmos Q
Nov 2023 | Tuttle, OK | Buyout
Premium BBQ rubs, sauces and glazes

Special T
Nov 2023 | Alpharetta, GA | Growth
High-quality commercial office tables

iFranchise Group
Dec 2023 | Munster, IN | Buyout
Franchise consulting services

Ray Allen
May 2024 | Colorado Springs, CO | Buyout
Tactical canine training equipment

Salisbury Moore
Jun 2024 | Raleigh, NC | Buyout
General Contractor - hotel renovation & rebranding projects

Rainbow Restoration Franchisee
Jul 2024 | Greenville, SC | Acquisition
Restoration and remediation franchisee

The Virginia Food Group
Oct 2024 | Wakefield, VA | Buyout
Manufacturer, marketer, and distributor of premium peanuts and snack mixes

ERC Broadband
Nov 2024 | Asheville, NC | Recapitalization
Regional fiber optic network providing high speed internet services

Go-Forth Pest Control
Mar 2025 | Greensboro, NC | Acquisition
Multi-state pest control and home services business

Green Guys Recycling Solutions
Mar 2025 | Deptford, NJ | Buyout
Commercial and municipal waste hauler

Northside Tree Professionals
Apr 2025 | Atlanta, GA | Acquisition
Regional tree services business

Strobes N' More
May 2025 | Westerly, RI | Acquisition
Distributor of emergency vehicle lighting equipment

National Inspection Services
Aug 2025 | Scott, LA | Buyout
Non-destructive testing services for energy pipelines

American Key Supply
Oct 2025 | Las Vegas, NV | Acquisition
Wholesale aftermarket key distributor

Suitebriar
Mar 2026 | Herndon, VA | Acquisition
Resell and management of Google Cloud Solutions

Corner Media
May 2026 | McLean, VA | Acquisition
Digital out of home media company operating digital screens across various venues

Smith's Sanitary Septic Service
Jun 2026 | Hanover, PA | Acquisition
Septic service provider offering installation, pumping, and hauling services

Interkraft
Jul 2026 | Simpsonville, SC | Acquisition
Paper converter and specialty packaging products manufacturer

LOA Roofing & Construction
Aug 2026 | Austin, TX | Acquisition
Residential and commercial roofing contractor