

SALEM

INVESTMENT PARTNERS

Salem Investment Partners manages a family of funds totaling over \$500 million. We specialize in debt and minority equity co-investments in lower middle market businesses. Salem has completed over 150 investment transactions in companies across a variety of sectors and business cycles.

USE OF CAPITAL

- Organic growth
- Recapitalization
- Acquisitions
- Management buyouts
- Capital expenditures
- Debt restructuring

INVESTMENT CRITERIA

- Min revenue \$10 million
- Min EBITDA \$1 million
- Diversified customers, vendors, and markets
- Experienced management team with at-risk capital
- Southeast, Mid-Atlantic, and Midwest focused

INDUSTRY EXPERIENCE

- Business services
- Light manufacturing
- Industrial distribution
- Consumer products
- Healthcare services
- Information technology

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SELECT INVESTMENTS



ShopSabre

Jun 2023 | Lakeville, MN |
Recapitalization
CNC routers and plasma tables



Gautier Steel

Jul 2023 | Johnstown, PA | Buyout
Rolled steel bar and specialty steel
plates



Ark Therapeutics

Oct 2023 | Columbia, SC | Buyout
Speech therapy tools



Kosmos Q

Nov 2023 | Tuttle, OK | Buyout
Premium BBQ rubs, sauces and glazes



Special T

Nov 2023 | Alpharetta, GA | Growth
High-quality commercial office tables



iFranchise Group

Dec 2023 | Munster, IN | Buyout
Franchise consulting services



Ray Allen

May 2024 | Colorado Springs, CO |
Buyout
Tactical canine training equipment



Salisbury Moore

Jun 2024 | Raleigh, NC | Buyout
General Contractor - hotel renovation &
rebranding projects



Rainbow Restoration Franchisee

Jul 2024 | Greenville, SC | Acquisition
Restoration and remediation franchisee



The Virginia Food Group

Oct 2024 | Wakefield, VA | Buyout
Manufacturer, marketer, and distributor
of premium peanuts and snack mixes



ERC Broadband

Nov 2024 | Asheville, NC |
Recapitalization
Regional fiber optic network providing
high speed internet services



Go-Forth Pest Control

Mar 2025 | Greensboro, NC |
Acquisition
Multi-state pest control and home
services business



Green Guys Recycling Solutions

Mar 2025 | Deptford, NJ | Buyout
Commercial and municipal waste hauler



Northside Tree Professionals

Apr 2025 | Atlanta, GA | Acquisition
Regional tree services business



Strobes N' More

May 2025 | Westerly, RI | Acquisition
Distributor of emergency vehicle lighting
equipment



National Inspection Services

Aug 2025 | Scott, LA | Buyout
Non-destructive testing services for
energy pipelines



American Key Supply

Oct 2025 | Las Vegas, NV | Acquisition
Wholesale aftermarket key distributor



Suitebriar

Mar 2026 | Herndon, VA | Acquisition
Resell and management of Google
Cloud Solutions



Corner Media

May 2026 | McLean, VA | Acquisition
Digital out of home media company
operating digital screens across various
venues



Smith's Sanitary Septic Service

Jun 2026 | Hanover, PA | Acquisition
Septic service provider offering
installation, pumping, and hauling
services



Interkraft

Jul 2026 | Simpsonville, SC | Acquisition
Paper converter and specialty
packaging products manufacturer



LOA Roofing & Construction

Aug 2026 | Austin, TX | Acquisition
Residential and commercial roofing
contractor