

# SALEM

---

## INVESTMENT PARTNERS

Salem Investment Partners manages a family of funds totaling over \$500 million. We specialize in debt and minority equity co-investments in middle market businesses. Salem has invested in over 150 companies in a variety of industries, excluding commercial real estate.

### USE OF CAPITAL

- Organic growth
- Recapitalization
- Acquisitions
- Management buyouts
- Capital expenditures
- Debt restructuring

### INVESTMENT CRITERIA

- Min revenue \$10 million
- Min EBITDA \$1 million
- Diversified customers, vendors, and markets
- Experienced management team with at-risk capital
- Focused on the Southeast and Midwest

### INDUSTRY EXPERIENCE

- Business services
- Light manufacturing
- Industrial distribution
- Consumer products
- Healthcare services
- Information technology

#### Phil Martin

Partner  
pmartin@salemip.com

#### Kevin Jessup

Partner  
kjessup@salemip.com

#### David Faris

Partner  
dfaris@salemip.com

#### Brad Morton

Partner  
bmorton@salemip.com

#### Logan Trotter

Principal  
ltrotter@salemip.com

#### Max Greer

Principal  
mgreer@salemip.com

#### John Stanier

Principal  
jstanier@salemip.com

#### Patrick Kenna

Vice President  
pkenna@salemip.com

#### Brandon Reiber

Senior Associate  
breiber@salemip.com

#### Carter Jessup

Senior Associate  
cjessup@salemip.com

#### Joe Sternberg

Senior Associate  
jsternberg@salemip.com

#### Robert Broadway

Associate  
rbroadway@salemip.com

# SELECT INVESTMENTS



## Tiff's Treats

Jun 2019 | Austin, TX | Growth  
Warm cookie delivery



## Semify

Dec 2021 | Rochester, NY | Buyout  
SEO, SEO content and backlink services



## AGS Automotive Solutions

Oct 2022 | Muskegon, MI | Acquisition  
Aftermarket brake lines and auto parts



## ShopSabre

Jun 2023 | Lakeville, MN | Recapitalization  
CNC routers and plasma tables



## Ark Therapeutics

Oct 2023 | Columbia, SC | Buyout  
Speech therapy tools



## Special T

Nov 2023 | Alpharetta, GA | Growth  
High-quality commercial office tables



## Ray Allen

May 2024 | Colorado Springs, CO | Buyout  
Tactical canine training equipment



## Rainbow Restoration Franchisee

Jul 2024 | Greenville, SC | Acquisition  
Restoration and remediation franchisee



## ERC Broadband

Nov 2024 | Asheville, NC | Recapitalization  
Regional fiber optic network providing high speed internet services



## Green Guys Recycling Solutions

Mar 2025 | Deptford, NJ | Buyout  
Commercial and municipal waste hauler



## Strobes N' More

May 2025 | Westerly, RI | Acquisition  
Distributor of emergency vehicle lighting equipment



## Ecotone

Jun 2021 | Forest Hill, MD | Buyout  
Ecological restoration services



## Brown & Miller Racing Solutions

Jun 2022 | Concord, NC | Buyout  
Fluid transfer hoses and fittings for high performance engines



## CM Industries

Jun 2023 | Lake Zurich, IL | Buyout  
High-quality welding components



## Gautier Steel

Jul 2023 | Johnstown, PA | Buyout  
Rolled steel bar and specialty steel plates



## Kosmos Q

Nov 2023 | Tuttle, OK | Buyout  
Premium BBQ rubs, sauces and glazes



## iFranchise Group

Dec 2023 | Munster, IN | Buyout  
Franchise consulting services



## Salisbury Moore

Jun 2024 | Raleigh, NC | Buyout  
General Contractor - hotel renovation & rebranding projects



## The Virginia Food Group

Oct 2024 | Wakefield, VA | Buyout  
Manufacturer, marketer, and distributor of premium peanuts and snack mixes



## Go-Forth Pest Control

Mar 2025 | Greensboro, NC | Acquisition  
Multi-state pest control and home services business



## Northside Tree Professionals

Apr 2025 | Atlanta, GA | Acquisition  
Regional tree services business



## National Inspection Services

Aug 2025 | Scott, LA | Buyout  
Non-destructive testing services for energy pipelines