

Salem Investment Partners manages a family of funds totaling over \$500 million. We specialize in debt and minority equity co-investments in middle market businesses. Salem has invested in over 150 companies in a variety of industries, excluding commercial real estate.

# **USE OF CAPITAL**

- Organic growth
- Recapitalization
- Acquisitions
- Management buyouts
- Capital expenditures
- Debt restructuring

# INVESTMENT CRITERIA

- Min revenue \$10 million
- Min EBITDA \$1 million
- Diversified customers, vendors, and markets
- Experienced management team with at-risk capital
- Focused on the Southeast and Midwest

# INDUSTRY EXPERIENCE

- Business services
- Light manufacturing
- Industrial distribution
- Consumer products
- Healthcare services
- Information technology

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# **SELECT INVESTMENTS**



**Shop**SABR

special

**GREEN GUYS** 

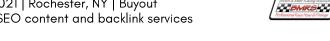
RECYCLING SOLUTIONS LLC

Tiff's Treats

Jun 2019 | Austin, TX | Growth Warm cookie delivery



Dec 2021 | Rochester, NY | Buyout SEO, SEO content and backlink services



**AGS Automotive Solutions** Oct 2022 | Muskegon, MI | Acquisition Aftermarket brake lines and auto parts

ShopSabre Jun 2023 | Lakeville, MN | Recapitalization

CNC routers and plasma tables

**Ark Therapeutics** Oct 2023 | Columbia, SC | Buyout Speech therapy tools

Special T Nov 2023 | Alpharetta, GA | Growth High-quality commercial office tables

Ray Allen May 2024 | Colorado Springs, CO | Buyout Tactical canine training equipment

**AINBOW Rainbow Restoration Franchisee** RESTORATION. Jul 2024 | Greenville, SC | Acquisition Restoration and remediation franchisee

> **ERC Broadband** Nov 2024 | Asheville, NC | Recapitalization Regional fiber optic network providing high

**Green Guys Recycling Solutions** Mar 2025 | Deptford, NJ | Buyout

Commercial and municipal waste hauler



**Ecotone** 

Jun 2021 | Forest Hill, MD | Buyout Ecological restoration services

**Brown & Miller Racing Solutions** 

Jun 2022 | Concord, NC | Buyout Fluid transfer hoses and fittings for high performance engines

**CM Industries** M INDUSTRIES

ecotone

GAUTIER \*\*\*\*\*

salisbury moore

VIRGINIA DINER

The Peanut Sho

SM

The

Food

Group

GO-FORTH

EST CONTROL

Virginia Virginia

Jun 2023 | Lake Zurich, IL | Buyout High-quality welding components

**Gautier Steel** 

Jul 2023 | Johnstown, PA | Buyout Rolled steel bar and specialty steel plates

Kosmos Q

Nov 2023 | Tuttle, OK | Buyout Premium BBQ rubs, sauces and glazes

iFranchise Group

Dec 2023 | Munster, IN | Buyout Franchise consulting services

Salisbury Moore

Jun 2024 | Raleigh, NC | Buyout General Contractor - hotel renovation & rebranding projects

The Virginia Food Group

Oct 2024 | Wakefield, VA | Buyout Manufacturer, marketer, and distributor of premium peanuts and snack mixes

**Go-Forth Pest Control** 

Mar 2025 | Greensboro, NC | Acquisition Multi-state pest control and home services business

**Northside Tree Professionals** Apr 2025 | Atlanta, GA | Acquisition Regional tree services business

**National Inspection Services** 

Aug 2025 | Scott, LA | Buyout Non-destructive testing services for energy pipelines

Strobes N' More

speed internet services

May 2025 | Westerly, RI | Acquisition Distributor of emergency vehicle lighting equipment