

SALEM

INVESTMENT PARTNERS

Salem Investment Partners manages a family of funds totaling over \$500 million. We specialize in debt and minority equity co-investments in middle market businesses. Salem has invested in over 150 companies in a variety of industries, excluding commercial real estate.

USE OF CAPITAL

- Organic growth
- Recapitalization
- Acquisitions
- Management buyouts
- Capital expenditures
- Debt restructuring

INVESTMENT CRITERIA

- Min revenue \$10 million
- Min EBITDA \$1 million
- Diversified customers, vendors, and markets
- Experienced management team with at-risk capital
- Focused on the Southeast and Midwest

INDUSTRY EXPERIENCE

- Business services
- Light manufacturing
- Industrial distribution
- Consumer products
- Healthcare services
- Information technology

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SELECT INVESTMENTS



Semify

Dec 2021 | Rochester, NY | Buyout
SEO, SEO content and backlink services



Brown & Miller Racing Solutions

Jun 2022 | Concord, NC | Buyout
Fluid transfer hoses and fittings for high performance engines



ShopSabre

Jun 2023 | Lakeville, MN | Recapitalization
CNC routers and plasma tables



Gautier Steel

Jul 2023 | Johnstown, PA | Buyout
Rolled steel bar and specialty steel plates



Ark Therapeutics

Oct 2023 | Columbia, SC | Buyout
Speech therapy tools



Kosmos Q

Nov 2023 | Tuttle, OK | Buyout
Premium BBQ rubs, sauces and glazes



Special T

Nov 2023 | Alpharetta, GA | Growth
High-quality commercial office tables



iFranchise Group

Dec 2023 | Munster, IN | Buyout
Franchise consulting services



Ray Allen

May 2024 | Colorado Springs, CO | Buyout
Tactical canine training equipment



Salisbury Moore

Jun 2024 | Raleigh, NC | Buyout
General Contractor - hotel renovation & rebranding projects



Rainbow Restoration Franchisee

Jul 2024 | Greenville, SC | Acquisition
Restoration and remediation franchisee



The Virginia Food Group

Oct 2024 | Wakefield, VA | Buyout
Manufacturer, marketer, and distributor of premium peanuts and snack mixes



ERC Broadband

Nov 2024 | Asheville, NC | Recapitalization
Regional fiber optic network providing high speed internet services



Go-Forth Pest Control

Mar 2025 | Greensboro, NC | Acquisition
Multi-state pest control and home services business



Green Guys Recycling Solutions

Mar 2025 | Deptford, NJ | Buyout
Commercial and municipal waste hauler



Northside Tree Professionals

Apr 2025 | Atlanta, GA | Acquisition
Regional tree services business



Strobes N' More

May 2025 | Westerly, RI | Acquisition
Distributor of emergency vehicle lighting equipment



National Inspection Services

Aug 2025 | Scott, LA | Buyout
Non-destructive testing services for energy pipelines



American Key Supply

Oct 2025 | Las Vegas, NV | Acquisition
Wholesale aftermarket key distributor



The CFO Project

Nov 2025 | Charlotte, NC | Acquisition
Online membership-based education to build a CFO advisory practice



Suitebriar

Mar 2026 | Herndon, VA | Acquisition
Resell and management of Google Cloud Solutions



Smith's Sanitary Septic Service

Jun 2026 | Hanover, PA | Acquisition
Septic service provider offering installation, pumping, and hauling services